

# SUMMER STREET

CAPITAL PARTNERS

Summer Street Capital Partners, LLC® founded in 1999, is focused on investing in lower middle market companies in the environmental and business services sectors. With more than 25 years of experience, we partner with entrepreneurs to build vertically-integrated companies in the solid waste and medical waste industries.

Summer Street invests alongside talented leaders who share our core values and commitment to building great organizations. Our network of executives, operators, and resources contribute substantive industry and market knowledge to our partnerships. Long-term relationships form the basis of our approach to investing, building organizations and creating sustainable value for our stakeholders.

## Active Areas of Focus

### Environmental Services

- Solid waste collection & post-collection
- Medical waste collection & disposal
- Recycling
- Industrial waste
- Waste water treatment
- Medical waste

### Business & Industrial Services

- Route-based services
- Facility maintenance
- Back-office support services

### Niche Manufacturing

- Manufactured products related to environmental services
- Specialty manufacturing

## Investment Preferences

### Segments

- Solid waste collection & post-collection
- Recycling
- Industrial waste
- Waste water treatment
- Medical waste
- Manufacturers of products & equipment within the environmental services sector
- Route-based business services

### Financial

- Revenue greater than \$10 million
- No size requirements for add-on acquisitions

### Geography

- U.S. and Canada

## Typical Transaction Scenarios

### Buyouts / management buyouts

- Family business
- Corporate divestitures

### Growth investments

- Non-control equity financing
- Acquisitions & market consolidations
- Organic expansion

### Recapitalizations

- Personal liquidity / Estate planning
- Asset diversification

### Ownership transitions

- Generational transitions
- Public to private

# Representative Investments



**Solid waste collection, disposal and recycling**

Southeast Florida based provider of solid waste disposal and recycling services to homeowners, contractors, and commercial properties.

Acquisition and growth financing

**EXITED INVESTMENT**



**Solid waste collection, disposal and recycling**

Provider of solid waste management services to residential and commercial customers throughout the state of Texas, including the Dallas-Fort Worth metroplex, Houston, San Antonio, and Austin.

*Seeking add-on acquisitions.*

Buyout, acquisition and growth financing

**ACTIVE INVESTMENT**



**Solid waste collection, disposal and recycling**

Provider of solid waste collection, transportation and disposal services for residential and commercial customers in the Northeast.

Management buyout from corporate parent

**EXITED INVESTMENT**



**Solid waste collection, disposal and recycling**

Leading, vertically-integrated solid waste and recycling company in New York and New Jersey.

Buyout, acquisition and growth financing

**EXITED INVESTMENT**



**Solid waste collection, disposal and recycling**

Leading independent solid waste collection, disposal and recycling company in the Mid-Atlantic

Management buyout from corporate parent

**EXITED INVESTMENT**



**Medical waste transportation, disposal and consulting services**

Provider of regulatory compliant medical waste transport, disposal and consulting services.

Buyout and acquisition financing

**EXITED INVESTMENT**

## Our Investment Team

**Brian D'Amico**, Operating Partner  
**Michael Petri**, Managing Partner  
**John Collins**, Managing Partner

## Industry Members



Real People.  
Trusted Partners.